

HI RIXAKA A HI KHOMISANENI

Licensed Financial Services Provider (FSP No. 26415) | Underwritten by Sanlam Developing Markets Limited (FSP 11230)

CLIENT MANDATE (BROKER APPOINTMENT)

The client hereby appoints: Rix	aka Funerals (Pty) Ltd represented by:
(Advisor name) as his, her or its	broker agent and that such appointment is to remain in force until cancelled by the client or
the provider in writing.	
FINANCIAL SERVICES	
The client hereby confirms that	the provider is authorised to render financial services on his, her or its behalf.
Such authorisation includes ar	ny instruction to facilitate the buying, selling, termination or the replacement of any existing
financial product. It also includ	les any instruction to vary any term or condition applying to a financial product, the managing
administering, maintaining or so financial product.	ervicing of a financial product, and the submittal or processing of any claims associated with c
Product suppliers are requested	d to kindly give effect to any instructions communicated by the provider.
CLIENT INFORMATION	
The provider acknowledges th	at in the course of rendering financial services, it shall come into possession of information of c
confidential nature. The provid	der shall not during the duration of this appointment, or any time thereafter, use or disclose any
client information except to the	e extent required by law or permitted by the client in writing.
COMMISSION	
The client agrees to transfer an	y new commission which may become due during the appointment period to the provider.
Product suppliers are requested	d to kindly transfer any insurance portfolios to the provider's broker code.
CLIENT DETAILS	
Client Name	
ID Number	
Email Address	
Contact Number	
Client Signature & Date	Advisor Signature & Date

LETTER OF INTRODUCTION & DISCLOSURES

In complyin	g with the FAIS legislation	, I would	like to bring the following information	to your attention:
My name is Ltd, an aut services.		provide	er, which accepts responsibility for m	I am employed by Rixaka Funerals (Pty y activities and is, licensed to render financia
I am a	Representative		Representative under Supervision as	defined in the Fit and Proper regulations.
	n providing financial adv	ice and	I intermediary services since	in the following areas of financic
I am author	ised to provide advice ar	d intern	nediary services in the following categ	ories:
Category 1			_	
1.1 Loi	ng-Term Insurance: Category A	1	1.3 Long-Term Insurance: Category B1	1.22 Long-Term Insurance: Category B1-A
A copy of t	he licence is available for	inspecti	ion on request.	
market thei		oping M	larkets Limited (FSP 11230). Their addre	wing product suppliers and I am accredited to ess is 11 West St, Houghton Estate Johannesburg
I do not hole	d more than 10% of the sh	ares issu	ued by any product supplier.	
I am remun	erated for my services by	being p	aid a commission from Rixaka Funeral	s (Pty) Ltd.
Rixaka Fune	erals (Pty) Ltd holds profes	sional in	demnity insurance.	
Financial Se numbers ar practice m compliance support Rixo	ector Conduct Authority e 021 883 8000 (t) and 0 anagement and techno e service enables my pra	. Their p 21 883 a logy sup ctice to	postal address 25 Quantum Street, 7 8005 (f). Services offered by Moonsto oport. This support helps me to prov be compliant with FAIS legislative red	ttd, a compliance practice approved by the fechnopark, Stellenbosch, 7600. Their contactione Compliance (Pty) Ltd include compliance ide you with a more professional service. The quirements. Through the practice management onerefore able to provide you with an improved
Interest ma entitled to	nagement Policy. This req	gister inf Itionship	orms you, our client of all financial ar s that I/we have with the product su	n updated disclosure register and a Conflict on a conflict
	vise that all information c m required by any law to			confidential unless you provide written consen
			ny aspect of my service, you should solution Policy is available on request.	address your complaint in writing to me at the
	t details for FAIS Ombud 170 9080 (t) and 086 764 1			Ridge, 0040. Their contact numbers are 012 76
Yours faithfu	lly			
Signate	ure of client's receipt	-		Date disclosures made to the client

	CLIEN	IT DUE	DILIGENCE FO	RM – NA	ATURAL PERSO	ON CLIE	NT		
	TIER 1 RISK RATING		Single Transa	action	New Relation	nship	Existi	ing Relati	onship
Large	e / Complex Transaction?	No □	Enhanced CDD	Yes □	Enhanced CDD	Yes □	Standard	d CDD	Yes □
,	Acting Suspiciously?	No □	Enhanced CDD	Yes □	Enhanced CDD	Yes □	Enhance	d CDD	Yes □
Client	indicated on FIC TFS List?	No □	Enhanced CDD	Yes □	Enhanced CDD	Yes □			
Clier	nt a DPEP / FPEP / PIP?	No □	Enhanced CDD	Yes □	Enhanced CDD	Yes □			
Associ	ate of DPEP / FPEP / PIP?	No □	Enhanced CDD	Yes □	Enhanced CDD	Yes □			
Fami	ly of DPEP / FPEP / PIP?	No □	Enhanced CDD	Yes □	Enhanced CDD	Yes □			
Trans	saction less than R5000?	No □	Quick CDD	Yes □					
Comp	Person, Trust or Partnership lex or multi layered structure ultimate beneficial owner dif	o? e of owne		CATORS				YES	NO
Is the	client's source of funds and	wealth di	fficult to verify?		1 (1 (1				
	ne client been in a business in ne institution previously obse						client?		
Is the	beneficiary of the client unkr	nown to th	ne institution?			•	onone.		
	client a DPEP; FPEP, PIP; f					above)			
	re adverse information about Risk Business Activity of Occ		t available from pub	olic or comn	nercial sources?				
TOTA		apation:							
	LOW (Quick)		MEDIUM (Stand	lard)		HIGH (Er	•		
	0-1		2-5		New Deleties	6-	_	in a Dalati	hin
	TIER 2 RISK RATING		Single Transa		New Relation			ing Relati	•
D.	Low Product / Service Risk oderate Product / Service Ri	iole	Standard CDD Standard CDD	Yes □ Yes □	Standard CDD Standard CDD	Yes □ Yes □	Quick Quick		Yes □ Yes □
IVI	High Product / Service Risk		Enhanced CDD	Yes □	Enhanced CDD	Yes □	Standard		Yes □
CLIEN	T INFORMATION		Ellilanced CDD	res 🗆	Ennanced CDD	res 🗆	Standard	d CDD	i es 🗆
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	Nationality	South	African □ Foreign I	valional 🗆					
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ğ	ID / Passport Number								
	Telephone Number								
ъ	Residential Address								
dar	Postal Address								
Standar	Email Address								
	Date of Birth								
Enhanced	Place of Birth								
ano	Place of Employment								
튑	Hair Colour	Blond E	☐ Red ☐ Brown □	□ Black □	Other 🗆				
	Eye Colour	Blue □	Amber □ Brown □	☐ Green ☐	l Other □				
VERIFI	CATION METHODOLOGY					Stand	lard CDD	Enhan	ced CDD
Full Na	mes by way of any documen	it that car	reasonably achiev	e verificatio	n		•		•
ID / Pas	ssport Number by way of any	y docume	nt that can reasona	bly achieve	verification		•		•
Reside	ntial Address by way of any o	documen	t that can reasonab	ly achieve v	/erification				•
Teleph	one Number by way of calling	g the clie	nt						•
Client r	equired to sign Source of Fu	nds Decl	aration						•
TRANS instanc	SACTION INFORMATION (Ges where the client is a DPE	Only com P / FPEP	plete this section v / PIP or an Associa	where the oate / Family	client is establishing Member of a DPEF	g a New B P / FPEP / I	usiness Re PIP)	elationshi	p, or in all
Nature	of Relationship								
Purpos	e of Relationship				. <u> </u>				
Source	of Funds	Salary	⊔ Business Incom	e □ Divide	end □ Interest □	Gift □ Sa	ivings 🗆 C	other 🗆	
SIGNE	D ON BEHALF OF THE OR	GANISA ⁻	TION						
Name 8	& Surname								
Signatu	ıre	1			Data				

EPCSA EXTENDED MEMBER APPLICATION FORM

FOR OFFICE USE	ONLY															
REP CODE:		POLICY NO.							BRA	NCH						
APPLICATION	DATE Y Y C	C M M D D	POLICY	START	DAT	E	′	Y C	С	Μ	M	D D	AG	E AT I	ENTRY	
BENEEFIT SELE	CTED PLAN A	PLAN B		PLAN	1 C				PLAI	N D			PI	AN E		
BENEFIT TYPE	Member + 5		Exte	nde	d	0	- 64			65 -	74		75 – 84			
Benefit Prem	ium - R Exte	nded Benefit Prem	ium - R		1	ОТА	L PF	REMIU	M [R						
DEBIT ORDER	EASYPAY	NEW P	OLICY		XIST	ING	/CC	NTIN	JATIC	N			P	OLIC	Y NO.	
1. POLICY	HOLDER'S DETAILS															
	SURNAME:								FIRST	NAM	<u>1ES:</u>					
	e of birth:		<u>Identit</u>	y no./F	'assp	ort r	<u>10.:</u>					Gen M	der: F		arital sta S M	ntus: D W
Postal address	<u>.</u>	•		<u>R</u>	eside	entic	al ac	ddress	<u>:</u>							
		Code:											C	ode:		
	<u>Cell phor</u>						Al	t <u>erna</u>	ive C	Cell pl	none	no./1			no.:	
Email address:																
2. DEPEND	ANT'S DETAILS – ME	MBER PLUS 5 & 9 BE	NEFIT													
Surname and	names			I.D). no	./ Pc	issp	ort no	.:					R	elationsh	nip
1.																
2.																
3.																
4.																
5.6.																
7.																
8.																
9.																
2 EVTEND	ED FAMILY MEMBER															
Surname and				I.D). no	./ Pc	issp	ort no	.:					R	elationsh	nip
1.																
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5.																
Benefit Sele	ected 2 Ben	efit Selected	3 Benef	it Sele	cted		4	Bene	fit Sel	lecte	d	5	Ве	nefit :	Selected	

Policy Holder's Signature Date Rep Page 4 of 9

4. BENEFICIARY TO BE PAID THE BENEFIT IN THE EVENT OF THE POLICY HOLDERS' DEATH

Name of	perso	on no	omir	nate	d										
I.D. no.:										Contact no.:					
Relationsh	nip to	Pol	icy F	Holde	er										

I nominate the above-mentioned person to be the recipient of the benefit under my Policy in case of death.

I consent that should I not nominate anyone as my beneficiary Rixaka Funerals (Pty) Ltd will have discretion to either;

- Pay the benefit to any of my dependants who can prove that they rely on me for funeral and other related expenses, or
- Pay the benefit as per the direction under my last will and testament (copy to be provided), or
- Pay the benefit as per an instruction from the Master of the High court (copy to be provided).

I understand that Rixaka Funerals (Pty) Ltd shall process my personal information for purposes of underwriting and administration of my policy. Rixaka Funerals (Pty) Ltd shall ensure that all processing of my personal information is done in a responsible manner and in compliance with all regulatory requirements. I understand that if I do not give such consent Rixaka Funerals (Pty) Ltd cannot accept my application.

TERMS AND CONDITIONS

- 1. **Policy Holder**: any individual who is 18 years and not older than 84 years old upon entry, who is allowed to participate in the policy;
- 2. **Dependants**: Spouse, children, grandchildren, parents, uncles, aunts, brothers, sisters, nephews, nieces, grandparents, inlaws (only in case of marriage) who are not older than 74 years old upon entry to the policy. Only a maximum of five (5) and nine (9) dependants may be covered based on the benefit plan selected;
- 3. **Extended family member:** Spouse, Children, grandchildren, parents, uncles, aunts, brothers, sisters, nephews, nieces, grandparents and in-laws (only in case of marriage) who are 0 84 years. Only a maximum of ten (10) Extended family members may be covered at the quoted monthly rate per covered extended family member;
- 4. **Cash payout:** Amount family has access to which can be paid out to them as cash or be used to purchase benefits available at Rixaka onto an individual's package to the value stated per policy;
- 5. **Top-up value:** Amount family has access to per policy which is available for the family to use to purchase benefits available at Rixaka onto an individual's package to the value stated per policy. The top-up value cannot be paid out to the family;
- 6. Details of each Policy Holder taking out cover should be provided to Rixaka Funerals (Rixaka) at the inception of cover including details of dependants and copies of identity and birth certificate documents for all covered;
- 7. Should Dependents details not be submitted upon joining, an update form including copies of identity document or birth certificates needs to be completed and a waiting period will apply from the time the form is completed;
- 8. Cover starts on the first day of the month following receipt of a fully completed application form and receipt of the first premium by Rixaka Funerals (15th of each month);
- 9. From the start date of cover and when additional members are added to the policy there is six (6) months waiting period for all persons insured under the policy who are less than 84 years of age for claims due to natural causes;
- 10. From the start date of cover and when additional members are added to the policy there is six (6) months waiting period for all persons insured under the policy who are less than 84 years of age for claims due to natural causes;
- 11. When changing packages, **six (6) months** waiting period will apply to the additional package taken (service conducted will be on the package on which the waiting period is complete);
- 12. From the start date of cover and when additional members are added to the policy there is no waiting period for all persons insured under the policy for claims due to unnatural causes;
- 13. Suicide will not be covered during the first 12 months of membership for any insured person;
- 14. Exclusions: No benefit will be paid if death is directly or indirectly caused by or attributable to criminal activities, terrorism, riots or war (whether declared or not) and radioactive contamination;

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- 15. A one-month grace period is allowed should a premium be missed once the policy is in force. If the missed premium is not paid together with the following month's premium the cover will cease without further notice (policy will lapse) and should the waiting period not be complete, a new waiting period will be applied should the policy be re-instated. Where any premium payment is missed and subsequently paid, the part of the waiting period not completed at the point when the premium was not paid, will apply from the date the premium is paid (should one premium be missed within the first six (6) months, the waiting period will be seven (7) months instead of six (6) months);
- 16. If you are changing from any Rixaka Burial Scheme (RBS) product, six (6) months waiting period will apply, however, a funeral will be conducted on the RBS product a member has moved from or the member will receive the cash equivalent of the cover a member is moving from, provided they have completed their waiting period on it;
- 17. If you are coming from any other Service provider, six (6) months waiting period will apply, however, should you have payment history, policy document with cover amounts and a cancellation letter (all less than 31 days), a funeral equivalent to the cover amount on the policy document will be conducted or a cash payout will be done on that cover value. Should you not have a payment history, policy document with cover amounts and a cancellation letter, only the Core benefits will be offered on the Lite package should a funeral occur within the waiting period and only R 2000 will be paid out should a funeral not be conducted by Rixaka Funerals;
- 18. A person can only be covered as a Policy Holder once on Rixaka Burial Scheme policies;
- 19. There is no cover for stillborn children;
- 20. Policy Members who are pregnant and require cover for children should move to a product plan that accommodates children as soon as possible, bearing in mind that waiting periods applicable to the Main Member are also applicable to children. The Insurer will however, in good faith, cover newborn children born to the Main Member for the first 3 (three) months from the date of birth;
- 21. The maximum payout for children below 6 years is R 20 000 regardless of the policy holders cover amount;
- 22. A person can be covered as a Dependant on other policies provided an aggregate of R100 000 is not exceeded across all plans;
- 23. Should the funeral not be conducted by Rixaka, the cash equivalent of the benefit will be paid out provided all other terms and conditions are met;
- 24. Should a removal be done from Rixaka Funerals, the costs incurred already by Rixaka Funerals will be calculated and only the remaining amount will be paid out or the Family will be liable for payment if such costs are more than the benefit amount;
- 25. For oversize caskets a fee will be charged as an oversize casket will need to be custom made;
- 26. Premiums in arrears would have to be paid before a claim is honoured (policy needs to be paid up to date);
- 27. Pick-ups can only be done within 100km radius, pick-ups done outside of this radius will be at an additional cost to the family:
- 28. Funeral services will only be conducted within the provinces of Limpopo, Gauteng, Mpumalanga and North West. Funeral services conducted in KZN (Mtubatuba & Durban), FS (Bloemfontein), and Cape Town will be done in partnership with our burial industry partners. Funeral services done beyond these borders will be at an additional cost to the family;
- 29. Premium payment method: Debit Order (form to be completed and proof of account not older than three (3) months needed), PERSAL Debit Order (form needs to be completed), annual payments for PayAt (PayAt outlets/Apps) and Point of Sale (card machine);
- 30. If the family wishes to conduct the funeral on Saturday of the same week the death occurred, funeral arrangements need to be done by Wednesday (12h00 noon), however Rixaka Funerals reserves the right to offer alternative dates based on availability of resources;
- 31. Should death occur; a valid claim needs to be submitted with all necessary documents to validate a claim (see claims procedure document);
- 32. Premiums are subject to increase by 5% annually on the policy anniversary for the Policy Holder and Extended Family;

INITIALS

- 33. The occurrence of the Insured Event must be reported in writing within 6 (six) months of such occurrence. If for any reason whatsoever notice of claim following the occurrence of the Insured Event under this Policy is not given within the period of 6 (six) months, all Policy benefits under this Policy in respect of such claim shall be forfeited and the claim shall not be honoured;
- 34. Rixaka Funerals (Pty) Ltd reserves the right to amend, revoke, vary or alter any of the terms and conditions of this policy provided that the Policyholder is given at least 31 (thirty-one) days' written notice of its intention to do so;
- 35. This policy has no surrender value and may not be ceded or pledged in any way. No loans will be granted against this policy; and
- 36. The terms and conditions on the application form are non-exhaustive and the policyholder is entitled to be provided, on request, with a copy of the Policy Document, which will take precedence and be applied should there be a discrepancy.

PROTECTION OF YOUR PERSONAL INFORMATION

- We will keep any information including personal information relating to you, your dependants, lives insured, and beneficiaries – supplied to us when applying for your policy, reinstatement or any amendment ("your personal information"), confidential.
- When providing us with your personal information, and information on your dependants, lives insured, and beneficiaries, you must make sure that they have provided you with the appropriate permission to disclose their personal information to us for the purposed set out below and any other related purposes.
- We may collect, collate, process, store, and disclose your personal information for the purpose of:
 - 1. Administering this policy and for the assessment of any claims.
 - 2. Providing relevant information, including your personal information, to contracted third parties who need the information to offer you a service in relation to this policy provided that the contracted third party agrees to keep the information confidential.
- We will not share or use any personal information collected from this form for any other purpose other than to process your policy application, administer your policy and to consider claims (the permitted purpose). You give us consent to record, keep, and share your information for these purposes. We must comply with all industry regulations and legislation applicable to Rixaka Funerals' business and products. We will at all times comply with industry regulations in the way we receive, store and share your information.
- Please note:
 - We may change this notice from time to time. In this regard, please visit our website at www.rixaka.co.za
 - You have the right to object to the processing of your personal information.
 - o If you believe that we have used your personal information contrary to applicable law, you must first raise any concerns with us. If you are not satisfied with our process, you have the right to lodge a complaint with Information Regulator at inforeg@justice.gov.za

DECLARATION:

I declare to the best of my knowledge and belief that the information given above is true and correct. I understand and agree that any unlawful misrepresentation in this application form will invalidate any benefit under this policy. I declare that I have read and understood the terms and conditions attached to this policy, and understand their meaning and effect, and undertake to abide and to be bound by the terms and conditions of the policy. Rixaka Funerals (Pty) Ltd shall not be held liable for any amount until it has accepted this application and this policy is in force. If any person is over the age limit when joining, the claim will be repudiated, and premiums refunded.

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Policy Holder's Signature	Date	Representative's Signature	Date

EPCSA CLIENT ADVICE RECORD BURIAL SERVICES

In Number Policy Number															
Benefit Premium - R	Client's Name														
Extended Benefit Premium—R Advisor's Name In terms of the Financial Advisory and Intermediary Services Act we are required to provide you the client with a Record of Advice, document is intended as a confirmation of the advisory process that you recently undertook with your advisor. If you have any question respect of the content please contact your advisor. You are entitled to a copy of this document for your own records. SECTION A: SUMMARY OF INFORMATION OBTAINED FROM THE CLIENT Client Objectives: What does the client with to achieve by purchasing this financial product?	ID Number								4	Age					
In terms of the Financial Advisory and Intermediary Services Act we are required to provide you the client with a Record of Advice, document is intended as a confirmation of the advisory process that you recently undertook with your advisor. If you have any question respect of the content please contact your advisor. You are entitled to a copy of this document for your own records. SECTION A: SUMMARY OF INFORMATION OBTAINED FROM THE CLIENT Clients Objectives: What does the client wish to achieve by purchasing this financial product? Current Product Experience: Describe in summary clients' level of knowledge and experience of the product purchased. Financial Situation: Set out in summary clients' current financial position. Employed Yes No Pensioner Yes No Comments Expenses Available income Available for Dependants Yes No Pensioner Yes No Comments Employed Yes No Pensioner Yes No Comments Employed Yes No Pensioner Yes No Comments Employed Yes No Pensioner Yes No Comments Expenses Available income Available for Dependants Yes No Pensioner Yes No Comments Expenses Available income Available for Dependants Yes No Pensioner Yes No Comments Expenses Available income Available for Dependants Yes No Pensioner Yes No Comments Expenses Available income Available for Dependants Yes No Pensioner Yes No Comments Expenses Available income Available income Available income Available income Available income Available for Dependants Yes No Pensioner Yes	Policy Number									Date					
In terms of the Financial Advisory and Intermediary Services Act we are required to provide you the client with a Record of Advice. document is intended as a confirmation of the advisory process that you recently undertook with your advisor. If you have any question respect of the content please contact your advisor. If you advisor, you are confleted to a copy of this document for your own records. SECTION A: SUMMARY OF INFORMATION OBTAINED FROM THE CLIENT Clients Objectives: What does the client wish to achieve by purchasing this financial product? Current Product Experience: Describe in summary clients' level of knowledge and experience of the product purchased. Financial Situation: Set out in summary clients' current financial position. Financial Situation: Set out in summary clients' current financial position. Employed Yes No Pensioner Yes No Radiable income Available for Comments SECTION B: NEEDS & GOALS IDENTIFIED Financial Planning Needs quantified your deressed to the summary concept financial position. SECTION B: NEEDS & GOALS IDENTIFIED Financial Cover No needs quantified your deressed to the product once off need Indicate if Need was fully addressed to the product once off need SECTION C: PRODUCTS CONSIDERED SECTION C: PRODUCTS CONSIDERED SECTION D: INITIAL RECOMMENDATION / ADVICE & MOTIVATION Product Recommended and/or selected by client. Motivation for Recommendations - State why the product purchase suit client or why client selected the product. EPCSA Extended Family Member Burial Scheme product To be underwritten by Sanlam Developing Markets Limited as opposition of the product. Financial Family Member Burial Scheme product.	Benefit Premium – R		Exte	ende	ed Benefit Pre	emium – R	T	OTAL PR	REMIUM	1	R				
document is intended as a confirmation of the advisory process that you recently undertook with your advisor. If you have any question respect of the content please contact your advisor, You are entitled to a copy of this document for your own records. Clients Objectives: What does the client wanted funeral services as it provides for burial and eath of an insured personal file that is financial product?	Advisor's Name														
Clients Objectives: What does the client wash to achieve by purchasing this financial product? Current Product Experience: Describe in summary clients' level of knowledge and experience of the product purchased. Financial Situation: Set out in summary clients' current financial position. Employed Yes No Pensioner Yes No Affordability Income Expenses Available income Available for Comments Comments Dependants Yes No How many? SECTION B: NEEDS & GOALS IDENTIFIED Financial Planning Needs quantified Need (Yes/No/Partiality/Laten) No needs quantified once of need SECTION C: PRODUCTS CONSIDERE Company / Product SECTION D: Nembers to select package due to their affordability. SECTION D: INITIAL RECOMMENDATION / ADVICE & MOTIVATION Product Recommended and/or selected by client. Motivation for Recommendations - State why the product purchase suit client or why client selected the product. EPCSA Extended Family Member Burial Scheme product To be underwritten by Sanlam Developing Markets Limited as opposite as the product purchase suit client or why client selected the product. EPCSA Extended Family Member Burial Scheme product To be underwritten by Sanlam Developing Markets Limited as opposite purchase suit client or why client selected the product. EPCSA Extended Family Member Burial Scheme product To be underwritten by Sanlam Developing Markets Limited as opposite purchase suit client or why client selected the product.	document is intended as a	confirma e conta	ation of act your	f the advi:	advisory proc isor. You are e i	ess that you	opy of	this doc	ertook w	vith you	ur advisoi own rec	r. If you I			
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Comments Dependants Yes No How many?	Financial Situation: Set out	n summ	nary	Er	mployed	Yes		No		Pen	sioner	Yes		No	
Dependants Yes No How many?	clients' current financial po	sition.		Α	Affordability	Income		Expens	ses	Avo	ailable ii	ncome	Ava	ilable fo	r policy
Dependants Yes No How many?															
Financial Planning Needs quantified Need No needs quantified No needs were quantified. No peads were quantifie				C	Comments										
Financial Planning Needs quantified fully addressed (Yes/No/Partially/Later) Funeral Cover No needs quantified once off need Partially SECTION C: PRODUCTS CONSIDERED Company / Product Rixaka Funerals (Pty) Ltd underwritten by Sanlam Developing Markets Limited SECTION D: INITIAL RECOMMENDATION / ADVICE & MOTIVATION Product Recommended and/or selected by client. EPCSA Extended Family Member Burial Scheme product Indicate if Need was fully addressed partially Shortfall Review Date if need addressed partially or to be addressed to client to advice on review do one year's time. Client to advice on review do one year's time.				D	ependants	Yes		No		Hov	w many'	?			
Noted Funeral Cover No needs quantified once off need Partially Partially Not applicable as no needs were quantified.					SECTION B:	NEEDS & 0	GOAL	S IDEN	TIFIED						
Funeral Cover No needs quantified-once off need Partially Not applicable as no needs were quantified. Partially Not applicable as no needs were quantified. One year's time.		quanti	ified		fully address	sed	Shor	lfall							
SECTION C: PRODUCTS CONSIDERED Company / Product Benefit considered with cover amounts Rixaka Funerals (Pty) Ltd underwritten by Sanlam Developing Markets Limited Recommended and/or selected by client. Product Recommended and/or selected by client. EPCSA Extended Family Member Burial Scheme product RECTION D: INITIAL RECOMMENDATION / ADVICE & MOTIVATION Motivation for Recommendations – State why the product purchase suit client or why client selected the product. To be underwritten by Sanlam Developing Markets Limited as opposite to the product of the product of the product. Because of Product Recommendations of Product Reco	Funeral Cover No ne	eds auc	antified	1 -		iy/Laier)	Not	applica	ıble as	no	-				
SECTION C: PRODUCTS CONSIDERED Company / Product Rixaka Funerals (Pty) Ltd underwritten by Sanlam Developing Markets Limited SECTION D: INITIAL RECOMMENDATION / ADVICE & MOTIVATION Product Recommended and/or selected by client. Motivation for Recommendations – State why the product purchase suit client or why client selected the product. EPCSA Extended Family Member Burial Scheme product To be underwritten by Sanlam Developing Markets Limited as opposite to the product of the product purchase suit client or why client selected the product.															
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SECTION D: INITIAL RECOMMENDATION / ADVICE & MOTIVATION Product Recommended and/or selected by client. Motivation for Recommendations – State why the product purchase suit client or why client selected the product. EPCSA Extended Family Member Burial Scheme product To be underwritten by Sanlam Developing Markets Limited as opposite to the product of the produc	Rixaka Funerals (Pty) Ltd	Jnderw	ritten/	Pla	an A (R12 50	00), Plan B	R17	000), P	lan C	(R20 C	000), Plc	an D (R	23 000)) and f	Plan E
Product Recommended and/or selected by client. Motivation for Recommendations – State why the product purchase suit client or why client selected the product. EPCSA Extended Family Member Burial Scheme product To be underwritten by Sanlam Developing Markets Limited as opposite to the product of the pro	by Sanlam Developing Mai	kets Lim	nited	(R2	25 000). Mem	bers to sele	ect pa	ckage	due to	their c	affordab	ility.			
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EPCSA Extended Family Member Burial Scheme product To be underwritten by Sanlam Developing Markets Limited as oppositions of the control of	Product Recommended an	d/or sel	lected	by c	client.							•	roduct	purchas	ed will
	EPCSA Extended Family Me	mber B	Burial Sc	chen	ne product						-		Limite	ed as op	posed
	underwritten by Sanlam De	velopin	ng Mark	cets I	Limited.	to funeral	paym	ent upo	on dea	ıth.					
BENEEFIT SELECTED PLAN A PLAN B PLAN C PLAN D PLAN E	BENEEFIT SELECTED PLA	N A		PLA	N B	PLAN	С		PL	AN D		P	LAN E		
BENEFIT TYPE Member + 5 Member + 9 EXTENDED FAMILY 0 - 64 65 - 74 75 - 84	BENEFIT TYPE Member	r + 5		Me	ember + 9	EXTE	NDED	FAMILY	0	- 64	6	5 - 74	7	75 - 84	
Client's signature	Client's signature		•			•			•		1	•	•		•

SECTION E: CLIENT DECLARATIONS (Please note that it is of utmost importance that you read this section carefully and understand it fully. All blocks should be initialled by the client indicate understanding and acceptance) 1. I confirm that a Disclosure letter, setting out the Financial Advisor's full particulars, her experience and services offered, has been provided to me.												by the client to
												es
2.	l unde i depen	r stand tha idants is f	at a limited or funeral	Needs A expenses	and ther	e may be	ted as the pr a shortfall of					
3.	l confii selecte	rm that I v ed. All mo	was provi		a copy of	marketing	g brochures luct(s) select					
 4. I have been informed of and understand all costs, charges, penalties. I understand the risks / guarantees (or absence thereof) associated with the product. Advice, policy and administration fees to be received by Rixaka Funerals are as 												
	follows											1
		+ 5 Depen						+ 9 Depend			T	
	8 - 64	R114,92	R117,61	R110,15	R117,67	R122,68	R114,92	R117,37	R114,82	R125,30	R132,28	
	5 - 74 5 - 84	R120,49 R125,16	R121,67 R125,76	R118,90 R126,01	R121,23 R140,16	R136,12 R156,26	R117,45 R130,56	R126,46 R137,97	R121,94 R140,94	R134,23 R126,21	R142,43 R153,28	
	3 - 04	K125,10	K125,70	K120,01	1740,10	K130,20	K150,50	K137,77	1140,74	K120,21	1133,20	1
Е	xtended	Family	1	1	1							
) - 64	R55,94	R64,55	R74,36	R77,52	R82,01						
	5 - 74	R88,97	R104,00	R120,14	R139,16	R144,81						
_/	′5 - 84	R104,61	R238,97	R199,17	R227,05	R240,45						
5.	I confir	m that all	documer	nts signed	by me we	ere fully co	mpleted pric	or to my sigr	ning them.			
6. I confirm that when I provided the Financial Advisor with the information required for any risk benefit application forms on my behalf, the Representative warned me of the risks and consequences of non-disclosure and												
misrepresentation of such information. 7. Notwithstanding the information provided by the Representative, I acknowledge that I have an obligation to												to
familiarize myself with the terms and conditions of the product(s) that I have purchased. 8. I confirm that the rules of the funeral policy supersede any information provided by the advice giver and I am											ım	
familiar with the rules. SECTION F: IMPORTANT INFORMATION HIGHLIGHTED TO CLIENT												
				over, waitin	ng periods,	grace perio	ds, exclusions	, etc) – refer	to brochure,	application f		
1.							nbers are ad Lyears of age					ing period for
	Suicide	e will not b	oe covere	d during tl	ne first 12	months of	membership	for any insu	ured person.			
	premiu	ım by Rixo	aka Funera	als Limited	(15 th of e	ach month	n).					pt of the first an additional
5	cost).	s have To	n-un valu	e availab	le for ther	m to use to	nurchase h	enefits ava	ilable at Piva	aka onto ar	n individual's	s package to
Э.							e paid out to			aka oriio ai	Tiridividudi :	s package 10
							000 regardles					vor a funoral
/.												ver, a funeral t of the cover
	a men	nber is mo	ving from,	, provided	I they hav	e complet	ed their wait	ing period	on it.		•	
8.							osts incurred iable for pay					and only the amount.
	For ove	ersize casl	cets – a fe	e will be c	harged a	s an oversi	ze casket wil	I need to b	e custom m	ade.		
							ed or pledge policy anniv					
	. Funero service	al services es conduc	will only cted in KZ	be condi N (Mtuba	ucted witl tuba & D	nin the pro ourban), FS	ovinces of Li	mpopo, Go ein), and C	auteng, Mp Cape Town v	umalanga will be don	and North e in partne	West. Funeral rship with our
Additional Comments: The above Declarations apply to the purchase of the EPCSA Extended Family Member product.												
-	Polic	y Holder's	s Signature		Do	ıte	Rep	presentative	e's Signature	,	Date	